



NEWSLETTER 2023|15

CALENDAR

Departmental Seminar

Arno Riedl (Maastricht University)

"The Impact of the Menstrual Cycle on Bargaining Behavior"

IOS Seminar

Galina Zudenkova (TU Dortmund University)

"Information and Communication Technologies, Protests, and Censorship"

Economic and Social History Seminar

Tobias Jopp (Regensburg)

"Langfristige Trends in der Nutzung natürlicher Ressourcen: Ein globaler Blick auf die Ressourcenintensität in den vergangenen einhundert Jahren"

Mon, June 19

16:00 - 17:30

H 26

Tue, June 20

14:00 - 15:30

Zoom-Meeting

Wed, June 21

18:00 - 20:15

VG 1.30



ABSTRACTS AND FURTHER INFORMATION

Departmental Seminar

Arno Riedl (Maastricht University)

“The Impact of the Menstrual Cycle on Bargaining Behavior”

Joint work with L. Lozano and C. Rott

Recent evidence suggests that the sex hormones characterizing the female menstrual cycle influence women's behavior in different environments. However, little is known about the link between the menstrual cycle and negotiations. In this paper, we examine whether the menstrual cycle influences women's bargaining behavior and bargaining outcomes. In a lab experiment, female participants play a dynamic unstructured bilateral bargaining game with one-sided private information. While the distribution of the pie size is common knowledge, only one bargaining partner knows the actual pie size. We find that during the ovulation phase, informed women are less compromising and offer a smaller part of the pie to the bargaining partner compared to the other menstrual phases. Conditional on agreement, these differences translate into higher payoffs during the ovulation phase. Although the bargaining behavior of uninformed women does not change over the menstrual cycle, their bargaining outcomes captured by overall payoffs and deal rates improve during ovulation. Combined these findings show that bargaining outcomes are better during the ovulation phase but differ for informed and uninformed players. Finally, women become better negotiators with experience, independent of the menstrual phase and the information environment. Overall, our findings suggest that both, biological factors and the environment, play an important role in determining women's bargaining behavior.

Info:

in person



IOS Seminar

Galina Zudenkova (TU Dortmund University)

“Information and Communication Technologies, Protests, and Censorship”

We develop a theory of information flows and political regime change, when citizens use information and communication technologies (ICTs) for both information acquisition and protest coordination. Governments can respond by obfuscation of citizens' signal or by restricting access to ICTs used for coordination. We find that introduction of communication technologies lowers the probability of regime survival, but this effect is weaker in economies that do not use ICTs for production. We also expect less competent governments to use coordination censorship, though this effect is weaker in economies that use ICTs extensively. Some high-frequency empirical evidence is consistent with our predictions.

Info:

<https://ios-regensburg-de.zoom.us/j/66711413502?pwd=dml6KzBjTm5SR2NyUENHWHJ4UGdFdz09>

Meeting ID: 667 1141 3502

Passcode: 336698

Economic and Social History Seminar

Tobias Jopp (Regensburg)

“Langfristige Trends in der Nutzung natürlicher Ressourcen: Ein globaler Blick auf die Ressourcenintensität in den vergangenen einhundert Jahren”

In der Diskussion um den Erschöpfungszeitpunkt und die Klimawirksamkeit wichtiger Ressourcen wie etwa Erdöl, Erdgas und Kohle stehen in der Regel absolute Fördermengen bzw. Verbräuche im Vordergrund. Die Fördermengen vieler Ressourcen sind in den vergangenen einhundert Jahren tatsächlich immer weiter angestiegen – entgegen so mancher Prognose, wie z.B. der vielbeachteten des Club of Rome aus dem Jahr 1972. Mahner reklamieren ein Nachhaltigkeits-, Energie- und Klimaproblem für die Welt als Ganzes. Das vorzustellende Forschungsprojekt möchte einen Beitrag zu dieser Diskussion leisten, indem es die Betrachtungsweise, die auf absoluten Zahlen beruht, um eine relative und langfristige Betrachtungsweise ergänzt und so den Blick für positive wie negative Entwicklungen weiter schärft. Hierzu werden Schätzungen der Ressourcenintensität für 19 ausgewählte erschöpfbare natürliche Ressourcen seit 1913 vorgestellt.

Info:

in person



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