Preliminaries: The seminar will take place as an online block course on THURSDAY June 17 and FRIDAY June 18, 2021, and we will use the platform Zoom. The seminar will be taught in English.

Outline: The course is paper-based and covers 2 topics related to financial incentives: 1) the effect of financial incentives on creativity and innovation, and 2) the effect of financial incentives on sorting. Each session is centered around one of the core references on the respective topic on the reading list, to be presented by groups of two students, followed by a general in-class discussion. Students are expected to read and be familiar with the all the listed core references on their topic. The written seminar paper is supposed to build on a larger base of the relevant literature.

Prerequisites: This seminar is open to BSc and MSc students. Students should have solid knowledge in microeconomics, game theory, and (micro)econometrics.

Registration: Due to the special format and the time schedule of the seminar, the number of places is limited to 12, and you need to register by email to sekretariat.Cassar@ur.de by April 9 at the latest. Slots will be reserved on a first-come-first-serve basis.

Questions: All of your question will hopefully be addressed during the startup meeting. Any questions before that may be directed at lea.cassar@ur.de.
Assessment:

1. Seminar presentation (ca 30 min, 70%)

2. Written seminar paper (12-15 pages, 30%)

Group work (presentations and seminar papers) will be graded for the group as a whole, and each group member receives the same grade. Students who insist on individual grades must notify us in advance. Active participation in the general class discussions following the presentations is strongly encouraged and can upgrade your final grade by up to 0.4.

Summary of the Important Dates:

- April 22, 2021, 12:00 - 13:00: **Startup meeting** and assignment of groups for the presentations. Please look at the papers in the reading list before the startup meeting so that you can make a more informed choice. The meeting will take place online under the following zoom link: [https://uni-regensburg.zoom.us/j/62984761456?](https://uni-regensburg.zoom.us/j/62984761456?)

- June 11, 2021, 23:59: **Deadline** for submitting the slides of the main presentations by email to sekretariat.Cassar@ur.de.

- June 17-18, 2021: Seminar takes place

- July 2, 2021, 23:59: **Deadline** for submitting the written seminar papers by email to sekretariat.Cassar@ur.de.

- Note that the slides of the main presentations must be submitted **before the seminar takes place!**
Seminar Topics

I. Financial incentives and creativity/innovation
   Bradler et al. (2019)
   Charness and Grieco (2019)
   Gibbs et al. (2017)

II. Financial incentives and sorting
    Ashraf et al. (2020)
    Dal Bo et al. (2013)
    Deserranno (2019)
    Guzman et al. (2020)

References


