

Data and Programs to

Cognitive Abilities and Behavioral Biases

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- The zip-file contains four files:
 - readme.pdf
 - data.sav (and an Excel-version data.xls)
 - analyze.sps
- The current data set and program has been created using SPSS 24.0.
 - To replicate the analysis using SPSS you need to open data.sav and run analyze.sps.
 - data.sav contains the raw data of the experiment (both variable labels and value labels can be found in this file; an overview over variable labels can also be found at the end of this readme-file).
 - The SPSS program analyze.sps creates auxiliary variables and replicates the analysis conducted in the paper.

- Description of variables in data.sav:

Variable	Description
age	Subject's age
ball	Answer to CRT-question "Bat and ball"
fieldofstudy	Subject's field of study
gender	Subject's gender
get_lottery	Risk preferences in the gain domain (3=safe, 4=risky)
linda	Answer to "conjunction fallacy"-question (5=(1) more likely, 6=(2) more likely)
lostrommeln_3_7	Answer to "conservatism"-question
machine	Answer to CRT-question "Widgets"
now_month	Time preferences (1="now", 2="in a month")
pay_lottery	Risk preferences in the loss domain (5=safe, 6=risky)
roses	Answer to CRT-question "Lily pads"
semester	Semester the subject is in
sms_alle_drei	Answer to "anchoring"-question
student	Subject's student status
userid	Subject's userid
zehn_oder_sechzig	Anchor in the "anchoring"-question