Cooperation between SNAU and HSWT: a model of successful partnership

Dr Larysa Kalachevska,
Sumy national agrarian university, Ukraine
The history of cooperation: 2002–2018

DAAD Project: adoption of the Master course Agrarian Management by agrarian universities at the CIS countries

Project goals:

a) Export of Mater courses
   • Continuous education of best Ukrainian graduates at the University of Applied Sciences Weihenstephan-Triesdorf
   • Adoption of the Master course Agrarian Management at agrarian universities
   • Supporting and upgrading the present courses

b) Opening networks for education, research and knowledge management promotion:
   • National and binational networks
   • International network

DAAD
Deutscher Akademischer Austausch Dienst
German Academic Exchange Service
Partner universities of the project
(as of 2018, the partner network expanded more than to 20 partners)

<table>
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<tr>
<th>Partner universities</th>
<th>Partner organisations</th>
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<tbody>
<tr>
<td>University of Applied Sciences Weihenstephan-Triesdorf</td>
<td>German academic exchange service</td>
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<tr>
<td>Sumy national agrarian university</td>
<td>European Community Action Scheme for the Mobility of University Students</td>
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<tr>
<td>National University of Life and Environmental Sciences of Ukraine</td>
<td>German Corporation for International Cooperation</td>
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<tr>
<td>S.Seifullin Kazakh AgroTechnical university</td>
<td>Trans-European Mobility Programme for University Studies</td>
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<tr>
<td>Kazakh National Agricultural University</td>
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Cooperation between SNAU and HSWT

4-th of November, 2008 - the extended Agreement between Sumy national agrarian university and University of Applied Sciences Weihenstephan-Triesdorf was signed

I. In-service training
- Language training
- Preparation of practical training program
- Driving courses
- Organization of practical semester at a farm

II. Theoretical course
- Specialty Master of Business Administration
  - In-depth German language training
  - Academic advising
  - Theoretical semester for the international course Master of Business Administration

After graduation: degree diploma “Master of Business Administration”

III. Assistant program
Further training and teaching practice for the best graduates – 1 year
After finishing: venia docenti at the Ukrainian-German Master course “Administrative management”
International accreditation of MBA master course:

April 2009 – Sumy MBA-course was successfully accredited by the DAAD accreditation body
International accreditation of MBA course:

- University of Applied Sciences Weihenstephan-Triesdorf, GERMANY
- Armenian National Agrarian University, Yerevan, ARMENIA
- Kyrgyz National Agricultural University, Bishkek, KIRGIZIA
- Naryn State University, KIRGIZIA
- National University of Life and Environmental Sciences of Ukraine, UKRAINE
- Sumy National Agrarian University, UKRAINE
- S. Seifullin Kazakh Agro Technical University, Astana, KAZAKHSTAN
- Kostanai koer - ökokonomische Universität, KAZAKHSTAN
- Kazakh National Agricultural University, Almaty, KAZAKHSTAN
- Voronezh State Agricultural University, RUSSIA
- Nizhegorod State Ingenieur-Economy University, RUSSIA
- Saratov State Agrarian University, RUSSIA
- Belgorod State Agrarian University, RUSSIA

September 2016 – MBA course was jointly and successfully accredited at 12 partner universities by the International Accreditation, Certification and Quality Assurance Institute ACQUIN
## Challenges and Solutions

<table>
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<tr>
<th>Problem</th>
<th>What was done</th>
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<tr>
<td>Official approval by the Ministry of education and science of Ukraine</td>
<td>✓ consolidation of Ukrainian partners with the advanced support of HSWT</td>
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<tr>
<td>Lack of German language proficiency</td>
<td>✓ establishment of the language studio&lt;br&gt;✓ advanced training of teachers according to the HSWT requirements&lt;br&gt;✓ purchase of modern course books (with the strong support of DAAD)&lt;br&gt;✓ DAAD lecturers working at SNAU</td>
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<td>Fulfillment of the Bologna principles</td>
<td>✓ adjustment of curricula structure and content&lt;br&gt;✓ scheduled monitoring of the level of knowledge</td>
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<tr>
<td>Official accreditation by the ACQUIN</td>
<td>✓ joint efforts of all partners aimed at joint accreditation</td>
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Career development of MBA graduates
Factors of successful partnership

✓ Openness and trust among the partners
✓ Implementation of joint MBA course as the basis of partnership to ensure the sustainability of cooperation results
✓ Establishment of successful international partner network
✓ Professional and financial support of DAAD
✓ Great demand and reputation of alumni

Our prospects

✓ Creation of national Farm Management Data Network
✓ Expansion of national MBA course network
Centre of precision agriculture of SNAU

Supported by:

- HORSCH
- IMK
- CASE IH
- NCH Capital
- CLAAS
- KERNEL
- SAT

Purpose:

- Master’s programme in Agricultural Engineering “Systems of precision agriculture”;
- Scientific and practical seminars (short-term - 6...12 hours; middle-term – 36...72 hours).
Mutual international projects in educational sphere

- **From Theoretical-Oriented to Practical education in Agrarian Studies** (585603-EPP-1-2017-1-DE-EPPKA2-CBHE-JP) with National University of Life and Environmental Sciences of Ukraine, Sumy National Agrarian University;

- **Improving skills in laboratory practice for agro-food specialists in eastern Europe** (586383-EPP-1-2017-1-SI-EPPKA2-CBHE-JP) with Bila Tserkva National Agrarian University, Lviv National University of Veterinary Medicine and Biotechnologies named after S.Z. Gzhytskyi, National University of Life and Environmental Sciences of Ukraine, Odessa National Academy of Food Technologies, Sumy National Agrarian University and State Center of Agricultural Products Certification and Examination, State Scientific And Research Institute of Laboratory Diagnostics and Veterinary and Sanitary Expertise, The Scientific and methodological Centre «Agroosvita»;

- **Dutch Dairy Project** (the registration number #201509301104) with «Difco International B.V.», the Consortium of Difco, Cow Signals Training Company GD and HAS Limburg;

- **German and Ukrainian Cooperation in the field of organic farming** with ARGE AFC Consultants International GmbH and IAK AGRAR CONSULTING GmbH (ARGE AFC/IAK);

- **Advancing sustainable agriculture in Ukraine – participative evaluation and strategy development using the RISE method** with Bern University of Applied Sciences, Nestle Ukraine and Swiss Cooperation Office.
SNAU - University Exploring the World

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